

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Kế toán, chương trình Tiên tiến

(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{1.1.1}	Students will be able to effectively define the needs of the various users of accounting data	PLO1
2.	PLO _{1.1.2}	Students will be able to understand ethical issues related to the accounting profession and describe the comprehensive and up-to-date knowledge of accounting, auditing, finance.	PLO1
3.	PLO _{1.1.3}	Students will be able to apply current accounting standards, acceptable practices, as well as accounting procedures and demonstrate the ability to communicate and to provide knowledgeable recommendations.	PLO1
4.	PLO _{1.1.4}	Students will be able to analyze financial statements and explain financial performance.	PLO1
5.	PLO _{1.2.1}	Students will be able to demonstrate knowledge of today's domestic and global business environment.	PLO2
6.	PLO _{1.3.1}	Students will possess quantitative and technological skills enabling them to analyze and interpret business data and to improve business performance.	PLO3
7.	PLO _{1.4.1}	Students will be able to integrate experience that enables to demonstrate the capacity to apply and analyze knowledge and skills from an organization perspective.	PLO4
8.	PLO _{1.5.1}	Students will be able to demonstrate effective written and oral communication skills in English	PLO5
9.	PLO _{1.7.1}	Students will be able to apply knowledge in new and unfamiliar circumstances and devise innovative solutions to cope with unforeseen events	PLO7

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Tài chính, chương trình Tiên tiến

(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{1.1.1}	Students will be able to demonstrate understanding principles of financial markets and institutions.	PLO1
2.	PLO _{1.1.2}	Students will be able to demonstrate understanding of theory and practice of financial management and corporate finance.	PLO1
3.	PLO _{1.1.3}	Students will be able to apply financial theories and models to solve financial problems.	PLO1
4.	PLO _{1.1.4} PLO _{1.4.1}	Students will be able to integrate knowledge in economics and finance in order to address business problems from financial perspective.	PLO1 PLO4
5.	PLO _{1.2.1}	Students will be able to demonstrate knowledge of today's domestic and global business environment (e.g., legal, regulatory, political, cultural, and economic).	PLO2
6.	PLO _{1.3.1}	Students will possess quantitative and technological skills enabling them to analyze and interpret business and financial data and to improve business and financial performance.	PLO3
7.	PLO _{1.6.1}	Students will be able to demonstrate interpersonal skills for working in a dynamic and diverse world, including in a team environment.	PLO6
8.	PLO _{1.7.1}	Students will be able to apply knowledge in new and unfamiliar circumstances and devise innovative solutions to cope with unforeseen events.	PLO7

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Kiểm toán, chương trình Chất lượng cao

(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{2.1.1}	Students will be able to recognize ethical issues related to the accounting and auditing profession.	PLO1
2.	PLO _{2.1.2}	Students will be able to understand the comprehensive and up-to-date knowledge of accounting, auditing and finance; especially current auditing standards and audit risk.	PLO1
3.	PLO _{2.1.3}	Students will be able to interpret the needs of the various users of accounting data and demonstrate the ability to communicate and to provide knowledgeable recommendations.	PLO1
4.	PLO _{2.1.4}	Students will be able to apply appropriate judgment derived from knowledge of accounting and auditing for financial analysis and decision-making.	PLO1
5.	PLO _{2.1.5}	Students will be able to analyze the audit process, circumstances of potential fraud and preventive internal control measures.	PLO1
6.	PLO _{2.2.1}	Students will be able to demonstrate knowledge of today's domestic and global business environment.	PLO2
7.	PLO _{2.3.1}	Students will possess quantitative and technological skills enabling them to analyze and interpret business data and to improve business performance.	PLO3
8.	PLO _{2.4.1}	Students will be able to integrate experience that enables to demonstrate the capacity to apply and analyze knowledge and skills from an organization perspective.	PLO4

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Ngân hàng, chương trình Chất lượng cao
(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{2.1.1}	Understand basic theoretical and practical knowledge of the financial system, particularly operations, management and policies on financial institutions and markets.	PLO1
2.	PLO _{2.1.2}	Apply theoretical knowledge to analyze business operations, management and corporate governance of financial institutions, focusing on banks.	PLO1
3.	PLO _{2.1.3}	Analyze business performance of financial institutions	PLO1
4.	PLO _{2.1.4} PLO _{2.2.1}	Apply quantitative and qualitative analysis to have an in-depth understanding of both domestic and global financial and banking topics.	PLO1 PLO2
5.	PLO _{2.3.1}	Students will possess quantitative and technological skills enabling them to analyze and interpret business data and to improve business performance.	PLO3
6.	PLO _{2.4.1}	Student will be able to integrate experience that enable to demonstrate the capacity to apply and analyze knowledge and skills from an organizational perspective	PLO4

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Quản trị doanh nghiệp, chương trình Chất lượng cao
(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{2.1.1}	Demonstrate a fundamental understanding of enterprise, strategic management and operations in business administration.	PLO1
2.	PLO _{2.2.1}	Understanding of enterprise, strategic management and operations in business administration in international context and Vietnam.	PLO2
3.	PLO _{2.3.1} PLO _{2.4.1}	Students will understand and enable to make decisions, implement practical operations issues.	PLO3; PLO4
4.	PLO _{2.3.2} PLO _{2.4.2}	Student will be able to intergrate experience, knowledge, tools that enable to demonstrate the capacity to solve problems in business.	PLO3; PLO4
5.	PLO _{2.5.1}	Implementing clearly written, concise analyses, and deliver clear, well organized, persuasive oral presentations.	PLO5
6.	PLO _{2.6.1}	Students will be able to apply model of managing project team to complete the team's project; Students will be able to work in team to propose a research plan with relevant research questions.	PLO6

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Kinh doanh quốc tế, chương trình Chất lượng cao
(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{2.1.1} PLO _{2.2.1}	Cognizant of the fundamental differences between doing business in domestic market and foreign market.	PLO1; PLO2
2.	PLO _{2.1.2} PLO _{2.2.2}	Analyze factors that influence decision making in relation to craft international business activities	PLO1; PLO2
3.	PLO _{2.1.3}	Understand theories on international trade and international investment.	PLO1
4.	PLO _{2.1.4} PLO _{2.2.3} PLO _{2.4.1} PLO _{2.5.1} PLO _{2.7.1}	Operate international trade activities.	PLO1 PLO2 PLO4 PLO5 PLO7
5.	PLO _{2.1.5} PLO _{2.2.4} PLO _{2.4.2} PLO _{2.5.2} PLO _{2.7.2}	Perform key international business functions	PLO1 PLO2 PLO4 PLO5 PLO7
6.	PLO _{2.3.1}	Students will possess quantitative and technological skills enabling them to analyze and interpret business data and to improve business performance.	PLO3

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Đầu tư, chương trình Chất lượng cao

(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{2.2.1}	Students are able to understand the fundamental knowledge of economics, management and administration in general. Having ability to apply statistic tools and mathematical models in analyzing problems in economics, management and administration.	PLO2
2.	PLO _{2.1.1} PLO _{2.3.1}	Student can understanding investment theories, law of economics in investment field. Understanding and applying the technical knowledge of investment, development investment, financial investment and international investment in analyzing investment practices in the economy.	PLO1 PLO3
3.	PLO _{2.1.2} PLO _{2.3.2} PLO _{2.7.1}	Students can understanding different types and conditions of capital appraisal, and applying the obtained knowledge in solving issues in capital appraisal of enterprises and the economy.	PLO1 PLO3 PLO7
4.	PLO _{2.1.3} PLO _{2.3.3}	Students have ability to analyzing different types of international investment, financial investment, development investment and other currently applied investment types in Vietnam.	PLO1 PLO3
5.	PLO _{2.1.4}	Students will understanding principles and management methods of government in investment; Applying obtained knowledge in analysing and assessing the effectiveness and efficiency of public investment, and corporate investment; Analyzing the bidding works of government departments and provinces.	PLO1
6.	PLO _{2.1.5} PLO _{2.3.4}	Students can applying the investment project management on perspectives of owners/ investors and contractors: Applying project planning and investment project evaluation in the relevant fields of the economy. Applying relevant computer tools and software in project planning and project management, understanding fundamental knowledge of risk management in investment.	PLO1 PLO3

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Marketing, chương trình Chất lượng cao

(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{2.1.1}	Students will be able to demonstrate understanding of all business & marketing functions and practices; and be able to integrate the fundamental knowledge to address business & marketing problems. (Business & Marketing knowledge)	PLO1
2.	PLO _{2.2.1}	Students will be able to demonstrate understanding of global and domestic business & marketing environment, understand the impact of environmental factors on marketing activities of an organization/ a company. (Business & Marketing environment)	PLO2
3.	PLO _{2.3.1}	Student will be able to possess quantitative and technological skills to analyze and interpret the data of business environment, buyer's behaviour and resources, in order to propose/develop action plans and solutions to improve marketing performance of an organization/ a company. (Technical Skills)	PLO3
4.	PLO _{2.4.1}	Student will be able to integrate knowledge and experience in order to analyze situations, address marketing problems and point out the causes in a specific organization/ company (Intergrative Areas)	PLO4
5.	PLO _{2.1.2}	Student will be able to demonstrate marketing knowledge in an familiar and new marketing cases; invent creative solutions for unforeseen situations in specific marketing fields such as market research, targeting, positioning, pricing, designing, distribution channels management and improvement, sales forces management, customer relationship management, sales promotion, communication and other marketing functions of an organization/ a company (Marketing knowledge)	PLO1
6.	PLO _{2.5.1}	Student will be able to demonstrate effective written and oral communication skills in Vietnamese & English (Communication skills)	PLO5
7.	PLO _{2.6.1}	Student will be able to demonstrate interpersonal skills for working in a dynamic and diverse world including in a team environment (Teamwork skills)	PLO6
8.	PLO _{2.7.1}	Students will be able to apply knowledge to solve marketing problems in business cases to be able to devise innovative solutions to cope with unforeseen events (Problem solving skills)	PLO7

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Quản trị khách sạn, chương trình POHE

(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{3.1.1}	Fundamental knowledge of tourism industry; Knowledge of business administration, hospitality and tourism business.	PLO1
2.	PLO _{3.2.1}	Competencies of analyzing information and business environment, developing and implementing business strategies in hotels and tourism companies.	PLO2
3.	PLO _{3.3.1}	Capability to apply technologies, fundamental researches in hospitality and tourism, to innovate and start-up.	PLO3
4.	PLO _{3.4.1}	Competencies to set up procedures, to supervise and manage various divisions in a hotel and tourism companies; Competencies to market, sell and develop hotel and tourism products and services.	PLO4
5.	PLO _{3.5.1}	Students will be able to demonstrate effective written and oral communication skills in English.	PLO5
6.	PLO _{3.7.1}	Students will be able to apply knowledge in new and unfamiliar circumstances and devise innovative solutions to cope with unforeseen events.	PLO7

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: Quản trị lý hành, chương trình POHE

(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{3.1.1}	Fundamental knowledge of tourism industry; Knowledge of business administration, travel and tourism business.	PLO1
2.	PLO _{3.2.1}	Competencies of analyzing information and business environment, developing and implementing business strategies in travel and tourism companies.	PLO2
3.	PLO _{3.3.1}	Capability to apply technologies, fundamental researches in travel and tourism, to innovate and start-up.	PLO3
4.	PLO _{3.4.1}	Competencies to set up procedures, to supervise and manage various divisions in travel and tourism companies; Competencies to market, sell and develop travel and tourism products and services.	PLO4
5.	PLO _{3.5.1}	Students will be able to demonstrate effective written and oral communication skills in English.	PLO5
6.	PLO _{3.7.1}	Students will be able to apply knowledge in new and unfamiliar circumstances and devise innovative solutions to cope with unforeseen events.	PLO7

CHUẨN NĂNG LỰC NGƯỜI HỌC (PLOS) CẤP CHƯƠNG TRÌNH

Chuyên ngành: EBBA, chương trình Quản trị kinh doanh bằng tiếng Anh
(Ban hành kèm theo Quyết định số/QĐ-ĐHKQTĐ, ngàytháng.....năm 2019)

TT	Ký hiệu PLO	Tên diễn giải của PLO	Nhóm
1.	PLO _{4.1.1}	Master the basic knowledge in business administration, understand the management processes and methods of the business functions.	PLO1
2.	PLO _{4.2.1}	Have theoretical and practical knowledge about domestic and international business environment.	PLO2
3.	PLO _{4.3.1}	Have quantitative skills of a business manager including planning, organizing, leading, and supervising skills.	PLO3
4.	PLO _{4.4.1} PLO _{4.7.1}	Able to analyze and evaluate the status of business management activities and suggest solutions for improving business performance.	PLO4 PLO7
5.	PLO _{4.5.1}	Able to use English fluently in business communication and writing business documents.	PLO5
6.	PLO _{4.6.1}	Able to work effectively in a group both as a team member or team leader.	PLO6